

Dave Waters

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OBJECTIVE

A Supply Chain Management position emphasizing e-business initiatives.

EDUCATION

Master of Business Administration, Supply Chain Management May 2001
Arizona State University, Tempe, Arizona
Bachelor of Science in Business Administration December 1994
Pepperdine University, Malibu, California

PROFESSIONAL SKILLS

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- International Business
 - Logistics Management
 - Production Management
 - Strategic Sourcing
 - Project Management
 - E-business Integration
 - Database Design
 - Web Development
 - MS Office, MS Project

PROFESSIONAL EXPERIENCE

B2B Analyst Intern

AMERICA WEST AIRLINES, Tempe, Arizona 10/00 – Present

- Prepared cost/benefit analysis for integration of e-procurement system and B2B marketplace.
- Analyzed and recommended strategy for replacing legacy system with e-procurement system.
- Developed supplier selection matrix for content management and B2Bi strategies.

e-Procurement Intern

CLOROX CORPORATION, Oakland, California 5/00 – 8/00

- Developed cost savings database allowing real time reporting capabilities; administered training class to procurement division.
- Optimized supply base by designing scorecard to measure supplier performance.
- Designed contact database accessible through the intranet for the disaster recovery plan.

Automated Storage and Retrieval Systems Manager

REVLON CONSUMER PRODUCTS, Phoenix, Arizona 2/98 – 8/99

- Managed automated warehouse of 30,000 pallets utilizing HK Systems components and software.
- Led third shift process implementing new computer software to ensure Y2K compliance.
- Directed orders to 20 manufacturing sites in 15 countries; decreased export errors from 2.5% to 0.8% through coaching, counseling and motivational sessions.
- Converted operations to a team base environment increasing warehouse productivity by 21%.

Production Manager

NOOR FACTORIES, Manama, Bahrain 5/96 – 12/97

- Eliminated government restrictions by preparing and presenting research paper to government officials promoting product line as environmentally friendly; increased market share 15%.
- Cut total cost of raw material 18% by negotiating payment and transportation terms.
- Negotiated long term manufacturing agreements utilizing idle machinery.
- Involved with all aspects of the company including purchasing, marketing, production and sales.

Distribution Receiving Manager

WAL-MART INC., Logistics Division, Porterville, California 12/94 – 5/96

- Managed 3 supervisors and a staff of 55 in distribution center servicing 88 Wal-Mart stores.
- Selected to reverse unprofitable area, within three months met and exceeded area goals increasing production 25% while reducing errors 20%.
- Resolved contract disputes through direct negotiations with vendors.
- Raised \$33,000 as chairperson for the Wal-Mart Children's Miracle Network Charity.